



Michael C. Tuttle

Michael C. Tuttle is the senior executive account manager (SEAM) for the U.S. Navy, Defense Communications and Electronics (DCE). In this capacity, he reports to the vice president of Business Development.

Mr. Tuttle provides leadership for the overall corporate strategy and business development efforts to support the needs of the U.S. Navy customer.

Mr. Tuttle has a diverse technical and business background with 27 years in the commercial and defense industry, including 10 years supporting design, R&D, construction and acceptance of several classes of U.S. Navy surface combatants which included the CG-47 Class Ticonderoga Class Cruisers, LHD-1 Wasp Class Amphibious assault ships, and the DD-963 Spruance-class destroyers.

Mr. Tuttle joined Harris Corporation in 1997 as the Navy business manager and was responsible for developing and executing strategies to identify and win new business, and grow existing programs within the U.S. Navy. He contributed to the Harris dominance and market growth in Navy SATCOM, and led the penetration of new markets such as Littoral Communications and shipboard communication phased arrays.

Prior to joining Harris, Mr. Tuttle was a sales engineer for the Westinghouse Power Generation Business Unit in Orlando, Florida, where he held several positions of responsibility, including thermal cycle design analysis and lead engineer for the world's largest cogeneration fossil fuel power plant, in Teesside, England.

Mr. Tuttle holds a B.S.M.E. from Clemson University, an M.B.A. from the University of Southern Mississippi, and significant course work towards a B.S. in management of information systems from the University of Central Florida.

He is a member of the Armed Forces Communications and Electronics Association, and an active member of the board of directors and vice president of the Cape Canaveral Council of the Navy League of the United States.

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